

Sales, Inventory and Pending Summary

	December			Year to Date (January through December)		
	2005	2004	% change	2005	2004	% change
Total Sales	459	447	+ 2.7%	6,016	5,708	+ 5.4%
Median Sales Price	\$150,000	\$139,900	+ 7.2	\$150,000	\$139,900	+ 7.2%
Avg. Sales Price	\$167,700	\$148,800	+12.7%	\$169,100	\$153,300	+ 10.3%
Avg. days on Market	56	50	+ 12.0%	49	51	- 3.9%

Pending Sales (as of 01-15-06)		
	Units	Avg. List Price
Single Family	338	\$165,900
Condo/Co-op	9	\$128,300
Market Total	347	\$164,900

Active Listings (as of 01-15-06)		
	Units	Avg. List Price
Single Family	2,637	\$241,900
Condo/Co-op	48	\$142,800
Market Total	2,685	\$240,100

Time on Market (December)	
	# Units
1-30 days	227
31-60 days	83
61-90 days	60
91-120 days	22
more than 120 days	67
Avg. Days on Market	56

Types of Financing (December)	
	# Units
FHA	10
VA	3
Conventional	362
Cash	72
Owner Financed	-
Other	12