

Sales, Inventory and Pending Summary

	December			Year to Date (January through December)		
	2006	2005	% change	2006	2005	% change
Total Sales	383	459	- 16.6%	5,714	6,016	- 5.0%
Median Sales Price	\$150,000	\$150,000	-	\$155,000	\$150,000	+ 3.3%
Avg. Sales Price	\$161,100	\$167,700	- 3.9%	\$177,300	\$169,100	+ 4.9%
Avg. days on Market	57	56	+ 1.8%	55	49	+12.2%

Pending Sales (as of 01-15-07)		
	Units	Avg. List Price
Single Family	300	\$172,800
Condo/Co-op	9	\$150,200
Market Total	309	\$172,100

Active Listings (as of 01-15-07)		
	Units	Avg. List Price
Single Family	3,358	\$255,100
Condo/Co-op	84	\$166,700
Market Total	3,442	\$253,000

Time on Market (December)	
	# Units
1-30 days	185
31-60 days	64
61-90 days	50
91-120 days	33
more than 120 days	51
Avg. Days on Market	57

Types of Financing (December)	
	# Units
FHA	17
VA	5
Conventional	296
Cash	64
Owner Financed	-
Other	1