



Reading/Berks County Homes Sales Report April 2008

Sales, Inventory and Pending Summary

	April			Year to Date (January - April)		
	2008	2007	% change	2008	2007	% change
Total Sales	343	411	- 16.5%	1,182	1,473	- 19.8%
Median Sales Price	\$159,900	\$157,200	- 1.7%	\$159,900	\$157,000	+ 1.8%
Avg. Sales Price	\$170,200	\$165,500	+ 2.8%	\$169,200	\$170,000	- 0.5%
Avg. days on Market	90	74	+ 21.6%	85	72	+ 18.1%

Pending Sales (as of 05-15-08)		
	Units	Avg. List Price
Single Family	441	\$180,800
Condo/Co-op	7	\$170,600
Market Total	448	\$180,600

Active Listings (as of 05-15-08)		
	Units	Avg. List Price
Single Family	4,435	\$239,400
Condo/Co-op	101	\$159,900
Market Total	4,536	\$237,600

Time on Market (April)	
	# Units
1-30 days	124
31-60 days	66
61-90 days	35
91-120 days	20
more than 120 days	98
Avg. Days on Market	90

Types of Financing (April)	
	# Units
FHA	54
VA	3
Conventional	218
Cash	55
Owner Financed	1
Other	4