

## Sales, Inventory and Pending Summary

	August			Year to Date (January - August)		
	2008	2007	% change	2008	2007	% change
Total Sales	357	484	- 26.2%	2,681	3,435	-22.0%
Median Sales Price	\$175,000	\$169,000	+ 3.6%	\$165,000	\$166,000	- 0.6%
Avg. Sales Price	\$192,500	\$189,400	+ 1.6%	\$179,200	\$180,700	- 0.8%
Avg. days on Market	91	61	+ 49.2%	84	66	+ 27.3%

Pending Sales (as of 07-15-08)		
	Units	Avg. List Price
Single Family	343	\$187,800
Condo/Co-op	11	\$167,200
Market Total	354	\$187,100

Active Listings (as of 07-15-08)		
	Units	Avg. List Price
Single Family	4,589	\$237,000
Condo/Co-op	115	\$159,400
Market Total	4,704	\$235,100

Time on Market (August)	
	# Units
1-30 days	111
31-60 days	69
61-90 days	60
91-120 days	33
more than 120 days	84
Avg. Days on Market	91

Types of Financing (August)	
	# Units
FHA	82
VA	13
Conventional	205
Cash	49
Owner Financed	-
Other	8