

Sales, Inventory and Pending Summary

	December			Year to Date (January through December)		
	2008	2007	% change	2008	2007	% change
Total Sales	230	299	- 23.1%	3,817	4,838	- 21.1%
Median Sales Price	\$155,000	\$159,500	- 2.8%	\$164,000	\$165,000	- 0.6%
Avg. Sales Price	\$166,200	\$178,900	- 7.1%	\$177,100	\$180,600	- 1.9%
Avg. days on Market	88	83	+ 6.0%	82	67	+ 22.4%

Pending Sales (as of 01-15-09)		
	Units	Avg. List Price
Single Family	179	\$158,400
Condo/Co-op	4	\$134,900
Market Total	183	\$157,900

Active Listings (as of 01-15-09)		
	Units	Avg. List Price
Single Family	4,146	\$237,700
Condo/Co-op	122	\$158,700
Market Total	4,268	\$235,500

Time on Market (December)	
	# Units
1-30 days	68
31-60 days	38
61-90 days	32
91-120 days	26
more than 120 days	66
Avg. Days on Market	88

Types of Financing (December)	
	# Units
FHA	88
VA	4
Conventional	89
Cash	36
Owner Financed	1
Other	12