

Sales, Inventory and Pending Summary

	February			Year to Date (January - February)		
	2008	2007	% change	2008	2007	% change
Total Sales	257	342	- 24.9%	528	653	- 19.1%
Median Sales Price	\$153,000	\$152,500	+ 0.3%	\$158,000	\$158,500	- 0.3%
Avg. Sales Price	\$163,900	\$167,800	- 2.3%	\$168,600	\$171,100	- 1.5%
Avg. days on Market	81	67	+ 20.9%	80	70	+ 14.3%

Pending Sales (as of 03-15-08)		
	Units	Avg. List Price
Single Family	337	\$184,100
Condo/Co-op	12	\$171,500
Market Total	349	\$183,600

Active Listings (as of 03-15-08)		
	Units	Avg. List Price
Single Family	4,186	\$239,800
Condo/Co-op	91	\$161,600
Market Total	4,277	\$238,100

Time on Market (February)	
	# Units
1-30 days	100
31-60 days	31
61-90 days	35
91-120 days	30
more than 120 days	61
Avg. Days on Market	81

Types of Financing (February)	
	# Units
FHA	24
VA	4
Conventional	168
Cash	56
Owner Financed	-
Other	5