

Sales, Inventory and Pending Summary

	January			Year to Date (January)		
	2008	2007	% change	2008	2007	% change
Total Sales	272	311	- 12.5%	272	311	- 12.5%
Median Sales Price	\$162,400	\$161,000	+ 0.9%	\$162,400	\$161,000	+ 0.9%
Avg. Sales Price	\$173,400	\$174,100	- 0.4%	\$173,400	\$174,100	- 0.4%
Avg. days on Market	79	73	+ 8.2%	79	73	+ 8.2%

Pending Sales (as of 02-15-08)		
	Units	Avg. List Price
Single Family	326	\$155,000
Condo/Co-op	7	\$154,900
Market Total	333	\$165,300

Active Listings (as of 02-15-08)		
	Units	Avg. List Price
Single Family	4,165	\$236,500
Condo/Co-op	84	\$161,400
Market Total	4,249	\$235,000

Time on Market (January)	
	# Units
1-30 days	93
31-60 days	39
61-90 days	35
91-120 days	37
more than 120 days	68
Avg. Days on Market	79

Types of Financing (January)	
	# Units
FHA	26
VA	2
Conventional	194
Cash	43
Owner Financed	-
Other	7