

Sales, Inventory and Pending Summary

	July			Year to Date (January - July)		
	2008	2007	% change	2008	2007	% change
Total Sales	346	471	- 26.5%	2,321	2,951	-21.3%
Median Sales Price	\$179,500	\$180,000	- 0.3%	\$164,900	\$165,700	-0.5%
Avg. Sales Price	\$190,900	\$188,800	+ 1.1%	\$177,400	\$179,300	- 1.1%
Avg. days on Market	80	53	+ 50.9%	83	66	+ 25.8%

Pending Sales (as of 08-15-08)		
	Units	Avg. List Price
Single Family	334	\$190,900
Condo/Co-op	10	\$152,300
Market Total	344	\$190,800

Active Listings (as of 08-15-08)		
	Units	Avg. List Price
Single Family	4,561	\$244,700
Condo/Co-op	106	\$16,200
Market Total	4,667	\$242,800

Time on Market (July)	
	# Units
1-30 days	138
31-60 days	61
61-90 days	38
91-120 days	32
more than 120 days	77
Avg. Days on Market	80

Types of Financing (July)	
	# Units
FHA	79
VA	7
Conventional	206
Cash	45
Owner Financed	-
Other	9