

Sales, Inventory and Pending Summary

	June			Year to Date (January - June)		
	2008	2007	% change	2008	2007	% change
Total Sales	370	515	- 28.2%	1,972	2,480	- 20.5%
Median Sales Price	\$170,000	\$185,000	- 8.1%	\$161,800	\$162,100	- 0.1%
Avg. Sales Price	\$195,500	\$196,000	- 0.3%	\$175,100	\$171,500	0.0%
Avg. days on Market	80	65	+ 23.1%	83	69	+ 20.3%

Pending Sales (as of 07-15-08)		
	Units	Avg. List Price
Single Family	372	\$189,200
Condo/Co-op	13	\$155,800
Market Total	385	\$188,100

Active Listings (as of 07-15-08)		
	Units	Avg. List Price
Single Family	4,597	\$245,800
Condo/Co-op	104	\$157,600
Market Total	4,701	\$243,800

Time on Market (June)	
	# Units
1-30 days	149
31-60 days	70
61-90 days	39
91-120 days	28
more than 120 days	84
Avg. Days on Market	80

Types of Financing (June)	
	# Units
FHA	89
VA	5
Conventional	226
Cash	55
Owner Financed	-
Other	8