

Sales, Inventory and Pending Summary

	March			Year to Date (January - March)		
	2008	2007	% change	2008	2007	% change
Total Sales	311	408	- 23.8%	865	1,098	- 21.2%
Median Sales Price	\$160,100	\$153,900	+ 4.0%	\$159,000	\$154,900	+ 2.7%
Avg. Sales Price	\$169,000	\$172,000	- 1.7%	\$169,200	\$171,000	- 1.1%
Avg. days on Market	87	75	+ 16.0%	82	72	+ 13.9%

Pending Sales (as of 04-15-08)		
	Units	Avg. List Price
Single Family	354	\$179,500
Condo/Co-op	14	\$177,900
Market Total	368	\$179,500

Active Listings (as of 04-15-08)		
	Units	Avg. List Price
Single Family	4,348	\$240,500
Condo/Co-op	99	\$158,800
Market Total	4,447	\$238,700

Time on Market (March)	
	# Units
1-30 days	106
31-60 days	47
61-90 days	31
91-120 days	36
more than 120 days	91
Avg. Days on Market	87

Types of Financing (March)	
	# Units
FHA	43
VA	12
Conventional	201
Cash	47
Owner Financed	-
Other	8