

Sales, Inventory and Pending Summary

	May			Year to Date (January - May)		
	2008	2007	% change	2008	2007	% change
Total Sales	415	490	- 15.3%	1,644	2,026	- 18.9%
Median Sales Price	\$160,000	\$168,000	- 4.8%	\$159,900	\$157,000	+ 1.8%
Avg. Sales Price	\$172,000	\$181,000	- 5.0%	\$170,000	\$171,800	- 1.0%
Avg. days on Market	80	63	+ 27.0%	83	70	+ 18.6%

Pending Sales (as of 06-15-08)		
	Units	Avg. List Price
Single Family	376	\$180,000
Condo/Co-op	12	\$166,000
Market Total	388	\$175,800

Active Listings (as of 06-15-08)		
	Units	Avg. List Price
Single Family	4,502	\$242,600
Condo/Co-op	101	\$159,700
Market Total	4,603	\$240,800

Time on Market (May)	
	# Units
1-30 days	174
31-60 days	75
61-90 days	40
91-120 days	29
more than 120 days	97
Avg. Days on Market	80

Types of Financing (May)	
	# Units
FHA	94
VA	5
Conventional	232
Cash	78
Owner Financed	1
Other	5