

Sales, Inventory and Pending Summary

	November			Year to Date (January - November)		
	2008	2007	% change	2008	2007	% change
Total Sales	248	358	- 30.7%	3584	4,536	-21.0%
Median Sales Price	\$157,000	\$167,000	- 6.0%	\$164,900	\$166,000	- 0.7%
Avg. Sales Price	\$166,700	\$183,800	- 9.3%	\$178,000	\$181,000	- 1.7%
Avg. days on Market	80	72	+ 11.1%	82	66	+ 24.2%

Pending Sales (as of 10-15-08)		
	Units	Avg. List Price
Single Family	215	\$181,600
Condo/Co-op	4	\$124,100
Market Total	219	\$180,500

Active Listings (as of 10-15-08)		
	Units	Avg. List Price
Single Family	4,328	\$240,400
Condo/Co-op	113	\$159,000
Market Total	4,441	\$237,900

Time on Market (September)	
	# Units
1-30 days	99
31-60 days	32
61-90 days	35
91-120 days	20
more than 120 days	62
Avg. Days on Market	80

Types of Financing (September)	
	# Units
FHA	81
VA	7
Conventional	112
Cash	45
Owner Financed	-
Other	3