

Sales, Inventory and Pending Summary

	October			Year to Date (January - October)		
	2008	2007	% change	2008	2007	% change
Total Sales	337	351	- 4.0%	3336	4,178	-20.2%
Median Sales Price	\$167,000	\$163,000	+ 2.5%	\$165,000	\$166,000	- 0.6%
Avg. Sales Price	\$184,100	\$183,000	+ 0.6%	\$178,800	\$180,700	- 1.1%
Avg. days on Market	77	63	+ 22.2%	82	66	+ 24.2%

Pending Sales (as of 09-15-08)		
	Units	Avg. List Price
Single Family	275	\$155,200
Condo/Co-op	6	\$128,900
Market Total	281	\$154,651

Active Listings (as of 09-15-08)		
	Units	Avg. List Price
Single Family	4,489	\$237,400
Condo/Co-op	116	\$163,400
Market Total	4,605	\$235,500

Time on Market (September)	
	# Units
1-30 days	118
31-60 days	65
61-90 days	39
91-120 days	47
more than 120 days	68
Avg. Days on Market	77

Types of Financing (September)	
	# Units
FHA	97
VA	8
Conventional	160
Cash	-
Owner Financed	-
Other	6