

Sales, Inventory and Pending Summary

	September			Year to Date (January - September)		
	2008	2007	% change	2008	2007	% change
Total Sales	318	388	- 18.0%	2,999	3,823	-21.6%
Median Sales Price	\$162,000	\$169,900	- 4.7%	\$165,000	\$166,900	- 1.1%
Avg. Sales Price	\$170,300	\$178,800	- 4.8%	\$178,200	\$180,500	- 1.3%
Avg. days on Market	75	69	+ 8.7%	83	66	+ 25.8%

Pending Sales (as of 08-15-08)		
	Units	Avg. List Price
Single Family	289	\$193,100
Condo/Co-op	7	\$184,400
Market Total	296	\$192,900

Active Listings (as of 08-15-08)		
	Units	Avg. List Price
Single Family	4,559	\$237,700
Condo/Co-op	114	\$162,200
Market Total	4,673	\$235,800

Time on Market (September)	
	# Units
1-30 days	118
31-60 days	62
61-90 days	40
91-120 days	34
more than 120 days	64
Avg. Days on Market	75

Types of Financing (September)	
	# Units
FHA	92
VA	11
Conventional	160
Cash	48
Owner Financed	2
Other	5